

Performance Maximizing Leadership

For Public Safety Professionals

Being offered two separate dates:

Wednesday, December 4th

OR

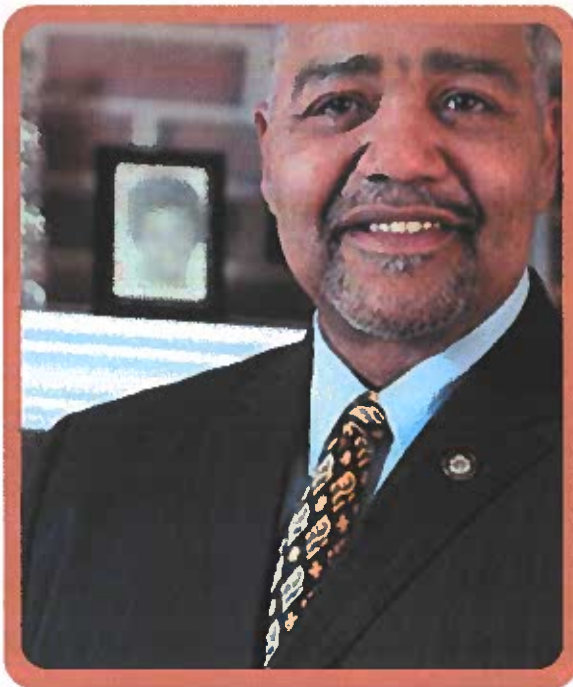
Thursday, December 5th

Time: 8:00am - 5:00pm

Location: Holiday Inn Roanoke

3315 Ordway Drive

Roanoke, VA 24017



Keynote Speaker:

Art Jackson

Eagles Nest Performance Management, Inc.

Registration:

In an effort to bring this dynamic program to all public safety professionals we have invited **Mr. Art Jackson** to Roanoke to present *two separate sessions* of his program. It is our hope that all personnel/departments have an opportunity to experience this important, inspiring message.

Registration is to be submitted online at Eventbrite using the links below:

December 4 link: <https://www.eventbrite.com/e/10300078201177?aff=oddtcreator>

December 5 link: <https://www.eventbrite.com/e/1028849284907?aff=oddtcreator>

Registration deadline is November 25th

Cost is \$75 per person (lunch provided)

Hotel rooms are available at Holiday Inn Roanoke Ordway Drive for

\$114 per night by calling the hotel directly at 540-362-4500

use code **RFE** deadline for hotel discount by November 3

Who should attend?

All current and aspiring leaders
both *uniformed and civilian*
career or volunteer

Empower Your
Leadership Potential!

Hosted by Roanoke Fire-EMS
Sponsored by Virginia Fire Chiefs Association



PRESENTATION SYNOPSIS

Performance Maximizing Leadership "Leading for An 'A-Game' Performance"

High performance organizations are team-based, high learning, and multi-disciplinary, working under severe time restraints and competitive pressures. The 21st century leader must be able to quickly form, perform, disband and re-form teams as well as lead and participate in numerous teams simultaneously.

Leadership and management requirements are in a constant state of change. 21st century leaders need processes and tools to establish and continually adapt their covenant and specific expectations with one another.

The "Performance Maximizing Leadership" presentation teaches time-tested team leader processes and methods that allow senior executives, managers and individuals to rethink their strategies and tactics to provide sustainable profitable growth. This presentation uses the Purpose Centered Leadership™ model, created by Mr. Art Jackson, as its core.

With the pace and intensity of business, there is a vast difference between good performance and manifesting greatness which produces consistently superior business and financial results. Front-line supervisors in today's flatter organizations play an increasingly important role in communicating vision, setting clear expectations and eliciting innovation from everyone. Yet, most supervisors are selected primarily for their technical expertise and management ability. They are then placed in leadership positions without formal training!

Today's research indicates that businesses are looking for leaders who demonstrate competency in six critical areas:

- The ability to lead by example
 - Proactive orientation
- On the spot corrections
 - Team building
- Pushing to failure
- Encouraging risk taking

Leaders who embrace the knowledge, skills and actions associated with these competencies set the stage for a high performance organizational climate that will lead to long-term success.

Organizations with a desire to excel recognize the value of developing leaders at all levels who can empower employees to produce quality results and continuously improve upon and develop new solutions.

The presentation presents supervisors and managers with the latest thinking on leadership and performance management while maintaining the tried and true methods that have worked for centuries. In other words, we show leaders how to use the old command and control paradigm while discovering the possibilities of the newer coach and empower paradigm.

The "Performance Maximizing Leadership" presentation will provide participants with the techniques to:

- Envision your team performing at a higher level
- Get more done in less time through an empowered team
- Make the complex simple and get your people proactive
- Balance the multiple demands of tactics, strategies and time schedules.

The goal of the "Performance Maximizing Leadership" presentation is to help leaders experience personal growth that will result in profound changes in their approach to leadership and the performance of their team. Even small changes in listening, persona and vision often brings about surprisingly positive results in productivity.

This dynamic program is custom designed to enhance the leadership skills of managers and supervisors at all levels. We aim to teach leaders how to communicate more effectively, develop and empower work teams, make hard decisions around positive expectations, coach employees for improved performance, delegate responsibility, develop action plans and manage conflict productively. Through small group interactive exercises, the sharing of personal experiences and insights and facilitator-led discussions, participants become better team members.

This presentation will cover:

- Effective listening
- Communication skills
- Attitude awareness
- Understanding team members
 - Diversity and inclusion
 - Team building strategies

This presentation will:

- Increase your impact as a leader
- Heighten your awareness of the impact of increased leadership skill on your personal and professional life.
 - Help you develop charismatic leadership qualities that will be great for your career
 - Help you learn how to sustain high-performance leadership
 - Help you recognize and deal effectively with poor and good performance
 - Define and explain leadership and group dynamics
 - Help you inspire others for success

Our engaging learning experiences provide opportunities for leaders to discuss and explore the differences between management, supervision and leadership. Your leaders will practice and apply specific skills such as clarifying vision, team building, listening, giving and receiving feedback, trust building, problem solving, decision making and conflict resolution.

Questions About the Program?

Contact: Deputy Chief Marci Stone

Roanoke Fire-EMS

marci.stone@roanokeva.gov

540-853-2374